



The GPSC Resource Team

presents

The Peer Exchange Session



Johannesburg, South Africa

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1. What are the financial instruments your city has been most successful using?

- **Bilateral loans** with the bank
- Funding through Local and International **Development Funding Institutions**
- Very successful in issuance of **general obligation bonds**
- Successful in issuance of a **green bond**
- Utilisation of **Export Credit Agency (ECA) Funding**
- **Credit Enhanced COJ02 Bond** through DBSA and IFC



- \$42.3 million through Brazilian Export Credit Agency (ECA) BNDES at 3.2% over 11 years





2. What is the most innovative financing model your city is using / trying to use?

Augment **on balance sheet** funding through **alternative sources of funding** such as:

- **Tax Increment Funding**
- **Land Based Financing**
- **Pooled Financing Mechanism**
- **Project Finance**



3. What have been the greatest challenge to adapting this specific instrument?

- **Legislative** environment
- Limited **project preparation capacity** within the municipality to prepare project to a bankable status
- Restrictive **international accounting standards** that tends to classify off-balance sheet funding as on balance sheet funding



4. What solutions are you using to overcome these challenges?

- Partnering with international **DFI's** to assist with project preparation and to steer projects towards bankability stage
- Exploring **Credit Enhancement Solutions**
- Exploring the use of **revenue bonds**
- Partnering with the **private sector** to implement key programs - alleviating balance sheet constraints